

## Press

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### Spigraph Group consolidates EMEA operations to create the 'Go-to-Company' for Document Capture

**Twelve months after merging with Dicom, Spigraph Group restructures and realigns its operations into three business units focussed on hardware & software product supply, solutions integration and after-sales service**

**Saint-Quentin-Fallavier, France, March 2nd, 2015:** Spigraph Group the number one provider of document capture solutions in EMEA (Europe, Middle East and Africa) today announced that it has restructured its merged Spigraph, Dicom and Alos offerings into three branded business units to provide exceptional, best-in-class support to Spigraph Group's partner network, their end-user customers and the growing document capture and Enterprise Content Management (ECM) market in EMEA. Each of the three business units are focused on, and aligned to, each phase of the customer engagement lifecycle of hardware & software product supply, solutions integration and long-term service and support.

#### The three business entities are:

##### **Spigraph Network**

which provides professional document scanners and document capture software from all leading vendors as well as related business services via a network of more than 6,000 authorised partners in over 40 countries. Going forward, all former Dicom business units worldwide will operate under the Spigraph Network name and branding.

##### **Alos Solution**

integrates end-to-end document capture and enterprise content management solutions directly to customers of all sizes in a wide variety of industry verticals in Germany and Switzerland.

##### **Dts Service**

is the business unit dedicated to delivering premium after sales services to the document capture and enterprise content management market. Besides fulfilling the service requirements of all Spigraph Group customers, Dts Service provides white label services to third-party vendors and distributors that want to set up an own service business under an own brand without the need for any capital investments.

"Our mission during the next three years is to build and position Spigraph as the most 'relevant' organisation that is the undisputed 'trusted advisor'



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and 'Go To' document capture organisation in EMEA, whilst scaling our Enterprise Content Management solutions business” said Wayne Davey, Chief Executive Officer, Spigraph Group. “We provide a multitude of capabilities and assets to substantially support the growth of our customers and partners — such as in-country and local language pre-sales support and professional services. We also have an international solution development team consisting of experienced industry experts who are specialized in all aspects of our technologies and products, and who can support our partners across multiple geographies.”

“The restructuring announced today is an important step to further evolving our business after the acquisitions of Alos and Dicom. We will continue to identify innovative technologies, and to develop new capture and ECM solutions, that we will bring to market together with our partners. Our recent joint venture initiative in the Middle East, Spigraph Saudi, is an example of our strategy of expanding into new geographies to ensure consistent and profitable growth across the Group” said Daniel Chautard, Founder and President of Spigraph Group. “To achieve this will require us to provide the highest level of support to our extensive network of partners and their customers, and this will only be achieved by adopting best-in-class business processes in an environment where our people can excel and develop”.

### About Spigraph

Spigraph is the leading document capture solutions and services provider in EMEA. In addition to its portfolio of document scanners from the world's leading manufacturers, Spigraph provides its growing customer base with tailored capture solutions to automate document-centric processes such as invoice processing, mailroom automation, mobile and web capture and many more. Spigraph services include consulting, implementation, maintenance and support to help organisations to achieve the highest possible level of process automation with a rapid return on investment.

Headquartered in St-Quentin-Fallavier, France, and with sales and service organisations across 20 countries in Europe, the Middle East and Africa, Spigraph serves approximately 6,000 authorised partners and more than 40,000 customers in over 40 countries.

**Learn more about the value of document capture for your organisation by contacting us at [www.spigraph.com](http://www.spigraph.com)**

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